



U.S. Aviation Road Show

Beijing, Shanghai, Guangzhou and Zhuhai

November 7-14, 2012

The U.S. Commercial Service in China is proud to announce its 3rd Aviation Commercial Roadshow in China, the **world's fastest growing civil aviation market**. China's aviation sector is expected to add 5,000 new aircraft valued at \$600 billion over the next 20 years. Commercial opportunities exist in multiple sectors, including tier-one suppliers, niche-parts manufacturing, airport design/construction, pilot and mechanic training and general aviation.

The Road Show will include **meetings with senior government and industry decision makers** from China's most important aviation players, including CAAC, AVIC, COMAC, AMECO, GAMECO and MTU. Delegates will also participate in **pre-screened, one-on-one business meetings** with Chinese aviation companies at the Zhuhai Airshow.

Road Show participants will attend the **Zhuhai Airshow**, enhancing their profile at the only international aerospace trade show in China endorsed by the Chinese central government. The Zhuhai Airshow boasts attendees from over 600 companies from 35 countries, plus more than 100,000 trade visitors. Please contact Ida Peng at Aigun.Peng@trade.gov no later than August 31 to register. We hope you can join!

Price & Benefits

\$4,000 Per Company

- Meetings with Chinese government and business decision makers
- Networking events hosted by Senior U.S. Government Officials
- One-on-one business match-making meetings with Chinese Manufacturers at the Zhuhai Airshow
- Presentations by leading aviation experts

\$500 Per Additional Company Representative

Registration Deadline August 31, 2012



Tentative Itinerary

Beijing Nov 7-8	<ul style="list-style-type: none">• Embassy Briefing with Aerospace Experts• China Aviation Industry Corp. (AVIC)• Civil Aviation Admin. of China (CAAC)• AVIC International• AMECO• Networking Reception	Guangzhou Nov. 12	<ul style="list-style-type: none">• GAMECO• MTU Maintenance
Shanghai Nov 8-9	<ul style="list-style-type: none">• Commercial Aircraft Corp. of China (COMAC) meetings and site visit• Shanghai Aircraft Manufacturing Co.• Tier One Suppliers	Zhuhai Nov 13-14	<ul style="list-style-type: none">• Zhuhai Airshow• Networking Breakfast with U.S. Consul General• One-on-one business matchmaking meetings at Zhuhai Airshow

Aviation Roadshow

Key Chinese Meetings



Civil Aviation Administration of China (CAAC) is the aviation authority equivalent to FAA in the US. It plays an influential role in every aspect of the development and management of China's civil aviation system.

Aviation Industry Cooperation of China (AVIC) is the State-owned enterprise responsible for China's aviation manufacturing. With over 575,000 employees, 200 factories, and partnerships with Boeing, Airbus, GE, Honeywell, P&W, etc. AVIC is ranked 311 on Fortune Global 500.

Aircraft Maintenance and Engineering Corporation Beijing (AMECO) is a JV of Air China and Lufthansa that provides MRO services to Air China fleets and other Chinese and international operators on aircraft, engine and components.

Guangzhou Aircraft Maintenance Engineering Company Limited (GAMECO), is a joint venture between China Southern Airlines Co. Ltd., South China International Aircraft Engineering Co. Ltd. and Hutchison Aircraft Maintenance Investment Ltd. from Hong Kong. The company specializes in aircraft and airborne component maintenance, repair and overhaul. The company client list includes both large Chinese and international customers.

Commercial Aircraft Corporation of China (COMAC) is China's commercial aerospace manufacturer currently building a single-aisle 150 pax aircraft, expected to compete against the

Zhuhai, Nov 13-14

In 2010, **Zhuhai Airshow** included 28 business contracts involving 254 aircraft with a total turnover of \$9.3 billion. 220 media and 3000 journalists reported the show, which also received 100,000 trade visitors, 220,000 public visitors, as well as 57 government and other delegations.

